

To ensure a successful merger, companies can rely on Post Merger Integration (PMI), a structured approach consisting of five workstreams.

Mergers & Acquisitions Drivers



- Expand geographic footprint
- Expand business portfolio
- Enlarge product/technology portfolio
- Expand customer base

- Expand competencies
- Expand value chain backward
- Expand value chain forward
- Increase scale/volume

- Shareholder/stock market expectation
- Industry consolidation
- Value creation through restructuring

5 Workstreams during Integration

