

Hamilton and Tecan lead the Automated Liquid Handler segment, whilst Eppendorf, Mettler Toledo and Integra are key players in manual Pipettes.

	HAMILTON	TECAN	BECKMAN COULTER acquired by DANAHER	PerkinElmer	eppendorf	ThermoFisher SCIENTIFIC	METTLER TOLEDO	Douglas SCIENTIFIC acquired by VCS	dynamiddevices	Aurora	CORNING	GILSON	Agilent	INTEGRA	LABCYTE acquired by BECKMAN COULTER	NANOSCREEN ANALYTICAL SYSTEMS	Andrew Alliance acquired by Waters	QIAGEN	sartorius	analytikjena acquired by EBT
Automated handling	●	●	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐	◐
Pipettes	◐				●	◐	●				◐	◐		◐			◐		◐	
Accessories, consumables	◐	◐	◐	◐	◐	◐	◐		◐	◐	◐	◐	◐	◐		◐	◐	◐	◐	◐

Product Segments

Est. market share Low  High



Automated Liquid Handlers

Automated liquid handlers can transfer liquids, a highly repetitive task, at a rate of thousands per hour, which automates the lab process and reduces error risk.



Pipettes

Pipettes are used to manually transfer exact amounts of liquids during a laboratory process. They can be single channel (pictured) or multichannel.



Accessories and consumables

Accessories, such as pipette stands, help optimize the liquid handling process. Consumables include pipette tips, waste bags, cleaning solutions...

